



# Director of Strategic Partnerships

## Board of Directors

**Board Position:** Director of Strategic Partnerships  
**Length of Term:** Two Years  
**Revision Date:** July 2020

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### Position Summary

The director of strategic partnerships is responsible for maintaining and creating local partnerships for the chapter. The director of strategic partnerships serves a two-year term.

### Responsibilities

- Creates a pipeline of internal and external connections for future partnerships.
- Maintains relationships with local partners through one-on-one meetings, email and phone.
- Connects with director of programs and publicans to organize communication for monthly partner's sponsorship.
- Identify rewards and benefits for potential partnerships.
- Respond to inquiries from the board in a timely manner to ensure progress of all chapter goals and strategies.
- Complete special projects upon request.
- Read and follow all Chapter Bylaws.
- Develop future leader to fill role as part of the succession planning.
- Represent the chapter in the human resources community.
- Attend 10 out of 12 monthly membership and board meetings.

### Qualifications

- Member of SHRM National
- Designated member of the Hampton Roads Chapter
- Proactive and responsive
- Highly organized
- Comprehend the SHRM body of knowledge
- PHR, SPHR, GPHR, SHRM-CP, SHRM-SCP designation preferred

### Responsible To

- Chapter Members
  - Chapter President
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